



Due to the complexity of managing multiple Cisco SMARTnet agreement renewals throughout an organization, SHI has dedicated a team of Cisco SMARTnet renewal experts to help customers streamline the process, understand their options and recognize immediate and long-term cost savings.

Know the Facts

- 30% of all deployed devices will go End of Support in the next three years
- 82% of customers do not have their correct device or contract information listed on their renewal
- Without SHI, it takes an average of 45 days to renew a SMARTnet agreement

All-in-One

Your SMARTnet management is crucial to the health of your network and IT infrastructure. Our team of Cisco certified SMARTnet experts can walk you through a comprehensive install base review and help you:

- Consolidate Multiple SMARTnet Contracts
- Eliminate Varied End Dates
- Align Service Levels
- Organize Vendor Management Purchases
- Remove Unnecessary Coverage
- Simplify Budgeting

The SHI Advantage

SHI's SMARTnet practice complements our Volume Program Management expertise, which gives you visibility into your upcoming renewals for the next three years. Keeping track of multiple renewals processes has never been easier!

SMARTnet through SHI:

- Proactively Renew/Refresh
- Consolidate Contracts
- Co-term Agreements
- Identify End-of-Service Equipment
- Recognize Multi-Year Savings
- Understand Financing Options
- Reduce Downtime
- Simplify Support Costs

25+ Cisco Certified Experts:

- Cisco Certified Internetwork Experts (CCIE)
- Cisco Field Engineers
- Product Specialists
- Solution Architects
- System Engineers
- Business Development Managers
- Pre and Post-Sales Support

Cisco Qualifications

- Cisco Gold Partner
- Cisco Certified Internetwork Expert (CCIE)
- Advanced Borderless Network Architecture
- Advanced Collaboration Architecture Specialization
- Advanced Data Center Architecture Specialization
- Advanced Security Architecture Specialization

Why SHI?

SHI has been a trusted advisor for IT asset management since 1989. With our Cisco certified team of experts, we can help you simplify costs and streamline the management of your SMARTnet agreements so you can continue to focus on your business.

Contact your SHI Account Executive to get started today!